



## **Memorandum of Understanding (MOU) Outline**

### **Niagara Falls Innovation Hub, Canada**

**and**

### **Howard County, USA**

This Memorandum of Understanding (MOU) expresses our mutual excitement and intention to work together as detailed below. This MOU is non-binding and does not create any legal obligations between the parties, except for any provisions related to confidentiality, which shall be binding.

Our mutual objectives are as follows:

The parties agree to cooperate to advance economic development in the areas below.

The Niagara Falls Innovation Hub, represented by Dan Bordenave, CEO, the Maryland Innovation Center in the State of Maryland, USA, represented by County Executive Calvin Ball, and CEO of the Howard County Economic Development Jennifer Jones.

The scope of the collaboration will include but not be limited to work across the following sectors:

- Advanced manufacturing and technology
- Agritech and food innovation
- Cybersecurity and digital technology
- Innovation and technology commercialization
- Tourism and cultural exchange
- Workforce development and education

Sharing knowledge and best practices in respect of the following topics:

- Strategies and policies that support new business start-ups and scale-ups

Collaborating on specific elements, such as:

- Broadening and deepening clusters of excellence



- Attracting companies into each other's ecosystems
- Developing a skilled workforce
- Exploring collaborative initiatives in agritech, including research, development, and technology transfer

The sharing of knowledge and best practice as outlined in this Agreement will take the form of in-person and online activities.

Implementation:

- Both parties agree to assign representatives responsible for coordinating activities and ensuring that the objectives of this MOU are met.
- Regular meetings will be scheduled to review progress and identify new opportunities.
- This MOU may be amended in writing with mutual agreement by both parties.

This MOU will become effective on the date of signing and will remain in effect for a period of three (3) years, unless terminated earlier by mutual agreement in writing.

Signature: \_\_\_\_\_

A handwritten signature in black ink, appearing to be "Jennifer Jones", written over a horizontal line.

Jennifer Jones  
CEO, Howard County Economic Development Authority

Signature: \_\_\_\_\_

A handwritten signature in black ink, appearing to be "Dr. Calvin Ball", written over a horizontal line.

Dr. Calvin Ball  
Howard County Executive

Signature: \_\_\_\_\_

A handwritten signature in black ink, appearing to be "Dan Bordenave", written over a horizontal line.

Dan Bordenave  
CEO, Niagara Falls Innovation Hub